Morgan v. Nevyas et al. No. 2621 April Term 2000 Plaintiff's Exhibit 1



## DECLARATION OF ROY SHAPIRO:

My name is ROY SHAPIRO and I am General Manager of KYW-AM. The originals of the records attached to this declaration are maintained by KYW-AM in the regular course of its business. The copies attached to this declaration are true and correct to the best of my knowledge and belief and were made by me, or under my direction from the originals. The records are commercial instructions and scripts of advertisements for Nevyas Eye Associates that were broadcast on KYW-AM, 1998 Orders and Invoices for July, August, September, and October 2001. These records were made at or near the time of the dates appearing on them. These records were produced in the ordinary course of business and are kept in the ordinary course of business for KYW-AM. This statement is true and I understand that a false statement is subject to the penalty of 18 Pa. C.S. Section 4904 relating to unsworn falsifications to public officials.

Date: February 1, 2002

ROY SHAPIRO



ARE YOUR GLASSES GETTING IN THE WAY? DO YOUR CONTACTS HURT AT THE END OF THE DAY? ARE YOUR GLASSES FOGGY DURING YOUR FAVORITE OUTDOOR ACTIVITIES? DO YOU HAVE PROBLEMS WITH SAND AT THE BEACH, OR FINDING YOUR BLANKET WHEN YOU GET OUT OF THE WATER? PROBLEMS ARE BOTHERING YOU, THEN YOU SHOULD CALL NEVYAS EYE ASSOCIATES. NEVYAS EYE ASSOCIATES, WITH A TRADITION OF EXCELLENCE IN EYE SURGERY FOR OVER 30 YEARS, PERFORMS ADVANCED VISION CORRECTION, INCLUDING LASER VISION CORRECTION, IN THEIR OWN FULLY-ACCREDITED EYE SURGERY CENTER - THE DELAWARE VALLEY LASER SURGERY INSTITUTE. THEIR DOCTORS ARE NOT ONLY HIGHLY-SKILLED SURGEONS, BUT ARE EXPERIENCED IN A WIDE RANGE OF ADVANCED REFRACTIVE SURGERY TECHNIQUES WHICH CORRECT NEARSIGHTEDNESS, FARSIGHTEDNESS, AND ASTIGMATISM IF YOU'D LIKE TO KNOW MORE ABOUT FREEDOM FROM GLASSES AND CONTACT LENSES, THEN CALL NEVYAS EYE ASSOCIATES AT 1-800-9-LASER-6 FOR A FREE EVALUATION. THAT'S 1-800-9-L.A.S.E.R-6 FOR THE MOST MODERN TECHNIQUES TO INCREASE YOUR VISUAL INDEPENDENCE.

spellout

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NEVYAS

Ø 001 Nevyas Eye Associates / Delaware Valley Laser Surgery Institute

Ambulancry Surgery Center

## FAX COVER SHEET

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DATE: 2	14/98		
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Please note that the information contained in this transmission is confidential in nature. The information is to be used for its intended purpose only and is to be destroyed after the stated need has been fulfilled. information is not for redisclosure. Please deliver immediately to the individual indicated above. If you have received this transmission in error, please notify us immediately by telephone and destroy the transmitted documents.

- More star pause between opening questions
- 2) Emphaoize "hurt" not contacts
- Emphasize "LASER" vision correction more pouse between reasignted, forsighted + Astigmatism.

Spell out LASER at end

NUMBER OF PAGES INCLUDING THIS ONE:

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ARE YOUR GLASSES GETTING IN YOUR WAY? DO YOUR CONTACTS HURT AT THE END OF THE DAY? / ARE YOUR GLASSES FOGGY DURING YOUR FAVORITE DO YOUR HAVE PROBLEMS WITH SAND AT THE BEACH, OR FINDING YOUR BLANKET WHEN YOU COME OUT OF THE WATER? / TODAY, THESE PROBLEMS NEVYAS EYE ASSOCIATES, WITH A TRADITION OF EXCELLENCE IN EYE SURGERY FOR OVER 30 YEARS, PERFORMS ADVANCED VISION CORRECTION, INCLUDING LASER VISION CORRECTION, IN THEIR OWN FULLY-ACCREDITED EYE SURGERY CENTER - THE DELAWARE VALLEY LASER SURGERY INSTITUTE. THEY ARE EXPERIENCED IN A WIDE RANGE OF ADVANCED REFRACTIVE SURGERY TECHNIQUES WHICH CORRECT NEARSIGHTEDNESS. FARSIGHTEDNESS, AND ASTIGMATISM. IF YOU'D LIKE TO KNOW MORE ABOUT FREEDOM FROM GLASSES AND CONTACT LENSES, THEN CALL NEVYAS EYE ASSOCIATES AT 1-800-9-LASER-6 FOR A FREE EVALUATION AND INFORMATION ON FINANCING OPTIONS. S/E/R-6 FOR THE MOST MODERN THAT'S 1-800-9-L/A. TECHNIQUES TO INCREASE YOUR VISUAL INDEPENDENCE.

more emphasis on underlined words

## ORIGINAL.

1	
1	
2	MDTV MEDICAL NEWS NOW
3	LASIK SURGERY
4	
5	
6	
7	
8	Tracription of above-titled videotape by
9	Lisa C. Bradley, Registered Professional Reporter
10	and Notary Public.
11	
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21	
22	VINCENT VARALLO ASSOCIATES, INC. Registered Professional Reporters
23	Eleven Penn Center
24	1835 Market Street, Suite 600 Philadelphia, Pennsylvania 19103
25	(215) 561-2220

1	MDTV MEDICAL NEWS NOW - LASIK SURGERY	
2	ANNOUNCER: MDTV Medical News Now is an	00:00:00
3	informational program only and can't be construed as	00:00:04
4	medical advice. The guests on the program are not	00:00:06
5	actors and are not paid for their appearance. This	00:00:10
6	program may be deemed medically graphic so viewer	00:00:16
7	discretion is advised.	
8		
9	MS. MURPHY-STARK: Since the dawn of the	
10	first formal vision corrective aid, around 1000	00:00:20
11	A.D., through the early stages of eye glasses in the	00:00:20
12	1600s and the birth of contact lenses in the 1950s,	00:00:24
13	poor eyesight has been addressed through treatment	00:00:30
14	of the symptoms rather than the cause. Today,	00:00:30
15	advances in technology and greater knowledge allow	00:00:34
16	doctors to go to the root of the problem by	00:00:36
17	correcting the eye itself.	00:00:38
18	During the next half hour, we'll examine	00:00:40
19	the latest procedure in laser vision correction	00:00:42
20	known as LASIK and tell you how it works. We'll	00:00:44
21	also speak with two board certified ophthalmologists	00:00:48
22	from Philadelphia and southern New Jersey with	00:00:52
23	extensive experience in LASIK laser vision	00:00:52
24	correction.	00:00:56
25	If you've ever dreamed of throwing away	00:00:56

1	MDTV MEDICAL NEWS NOW - LASIK SURGERY	
2	your glasses or contact lenses, stay tuned. MDTV	00:00:58
3	Medical News Now is next.	00:01:02
4		
5	MS. MURPHY-STARK: I'm Pat Murphy-Stark.	00:01:32
6	Welcome to MDTV Medical News Now, a program	
7	dedicated to bringing you leaders in the field of	00:01:38
8	health care that are in your hometown. Our show	00:01:40
9	strives to give you the latest information about new	00:01:42
10	technics and treatments in the field of medicine.	00:01:46
11	Refractive surgery is the general term	00:01:48
12	referring to the surgical reshaping of the cornea to	00:01:52
13	correct poor vision. The cornea is the clear dome	00:01:56
14	on the front of the eye which provides about 80	00:01:58
15	percent of the eye's focussing power. The most	00:02:00
16	recent advancement in laser refractive surgery is	00:02:02
17	LASIK. Here, the ophthalmic surgeon gently lifts	00:02:06
18	the protective outer layer of the cornea from the	00:02:08
19	side to create a corneal flap. This is folded back	00:02:10
20	to allow a computer-guided laser called the excimer	00:02:14
21	laser to instantly reshape the inner corneal tissue,	00:02:18
22	correcting the focussing of light in the eye.	00:02:20
23	According to experts, more than 1 million laser	00:02:24
24	correction procedures were performed last year.	00:02:26
25	With us now is MDTV medical expert, Dr.	00:02:28
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1	MDTV MEDICAL NEWS NOW - LASIK SURGERY	
2	Herbert Nevyas. Dr. Nevyas is a pioneer in vision	00:02:34
3	correction with more than 20 years performing	00:02:36
4	refractive surgery. He is a technological leader in	00:02:38
5	the field of ophthalmic surgery and will be sharing	00:02:40
6	his perspective on how we've reached this level of	00:02:44
7	treatment.	00:02:46
8	Welcome to the program, Doctor.	00:02:46
9	DR. NEVYAS: Thank you, Pat.	00:02:48
10	MS. MURPHY-STARK: Now, the idea of	00:02:50
11	correcting a person's vision so they no longer need	00:02:50
12	glasses or contact lenses is really incredible. How	00:02:54
13	did we get to the point from simply being able to	00:02:58
14	treat the symptoms to fixing the problem?	00:03:04
15	DR. NEVYAS: Well, I think we owe it all	
16	to technology. We have been the beneficiary of so	00:03:04
17	many new developments that came from the Space Age,	00:03:08
18	that came from the Cold War, that came from Star	00:03:12
19	Wars. Between computer advances and laser advances,	00:03:16
20	we've come to the point where we can do things we	00:03:20
21	couldn't have imagined some years ago. I know I'm	00:03:22
22	amazed really every day as I go about my work and I	00:03:26
23	obtain a perfect picture of the cornea showing each	00:03:28
24	elevation greatly magnified computerized by using a	00:03:34
25	special computerized measuring device which tells us	00:03:38

1	MDTV MEDICAL NEWS NOW - LASIK SURGERY	
2	the elevations. And then we go ahead and we use an	00:03:40
3	excimer laser which is computer controlled so that	00:03:46
4	each pulse is in precisely the right place. And	00:03:48
5	this is all due to advances in technical aspects	00:03:50
6	which we couldn't have imagine many years ago.	00:03:54
7	MS. MURPHY-STARK: Now, we've learned	00:03:56
8	about several of the refractive procedures that came	00:03:58
9	before the LASIK. But there are other procedures	00:04:02
10	that are just as common as LASIK, they just don't	00:04:04
11	get as much of the media hype. Could you address	00:04:04
12	some of those and tell us their place?	00:04:08
13	DR. NEVYAS: Sure. These include things	
14	like refractive lensectomy where we can take the	00:04:12
15	lens of the eye out and put in a plastic lens which	00:04:14
16	has been gauged to exactly the right power to give	00:04:22
17	us the refractive correction we wish. We can also	00:04:22
18	put little pieces of plastic into the cornea. These	00:04:26
19	can give us small corrections. We can use RK, which	00:04:30
20	is not dead, it's still used, and AK. These are	00:04:34
21	incisional refractive procedures for myopia and	00:04:36
22	astigmatism which are quite useful, particularly in	00:04:40
23	patients who are older and give us more correction	00:04:44
24	for a given amount of incision.	00:04:46
25	MS. MURPHY-STARK: Now, I understand	00:04:48

1	MDTV MEDICAL NEWS NOW - LASIK SURGERY	
2	that you have come from a family of	00:04:50
3	ophthalmologists.	00:04:52
4	DR. NEVYAS: Well, I guess we sort of	
5	created a family of ophthalmologists. In addition	00:04:54
6	to myself, my wife is an ophthalmic surgeon. My	00:04:56
7	daughter, showing not too much originality, has gone	00:05:02
8	into ophthalmology and does ophthalmic surgery, and	00:05:04
9	particularly refractive surgery as I do. And she	
10	met an ophthalmologist in residency and he does	00:05:10
11	ophthalmic plastic surgery. We all work together in	00:05:12
12	the same group with six other ophthalmologists.	00:05:16
13	MS. MURPHY-STARK: You must be very	00:05:20
14	proud of daughter.	00:05:20
.15	DR. NEVYAS: Oh, I certainly am. I've	
16	been very proud of many things she's done. I was	00:05:22
17	proud of her when she first came out of high school	00:05:24
18	and became an university scholar at the University	00:05:26
19	of Pennsylvania, which means she was admitted to	00:05:28
20	medical school and undergraduate school	00:05:32
21	simultaneously. I was proud that she went into the	00:05:34
22	same residency program where I had gone at the	00:05:36
23	University of Pennsylvania. And I'm very proud of	00:05:40
24	her often when I go to medical meetings. Anita has	00:05:42
25	done many things. She has really been it's hard	00:05:48
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